# **Strategic Communication** for Non-Profit Organisations

Challenges and Alternative Approaches

Edited by Evandro Oliveira, Ana Duarte Melo, Gisela Gonçalves

### VERNON SERIES IN COMMUNICATION

### Summary

Communication in the public sphere as well as within organizational contexts has attracted the interest of researchers over the past century. Current forms of citizen engagement and community development, partly enabled through digital communication, have further enhanced the visibility and relevance of non-profit communication. These are performed by the civil society, which is 'the organized expression of the values and interests of society' (Castells, 2008) in the public sphere. Non-profit communication feeds the public sphere as 'the discursive processes in a complex network of persons, institutionalized associations and organizations,' whereas those 'discourses are a civilized way of disagreeing openly about essential matters of common concern' (Jensen, 2002).

Despite the relevance in the public sphere, non-profit communication was never properly defined within communication research. The aim of the present book is to offer an overview and report on Strategic Communication for Non-Profit-Organisations and the Challenges and Alternative Approaches. Considering the assumption that a key principle of strategic communication is the achievement of organisational goals, the majority of research developed in the field has used business environments to develop theories, models, empirical insights and case studies. Here, we take a step towards new approaches centred on the concept of non-profit in various dimensions and from various perspectives, showing the diversity and complexity around this subject and at the same time the need of further theoretical and empirical work that provides frameworks and also tools for further understanding of the phenomena.

## Strategic Communication for Non-Profit Organisations

**Challenges and Alternative Approaches** 



### **Contents**

Chapter 1 - Strategic communication in non-profit organisations: Challenges and alternative approaches Evandro Oliveira, Ana Duarte Melo and Gisela Gonçalves

### PART I Conceptual Approaches

Chapter 2 - The emerging field of public interest communications Jasper Fessmann Chapter 3 - From the inside out: Four communication flows of NGOs' and Churches' legitimation Markus Wiesenberg and Evandro Oliveira Chapter 4 - Strategic communication for public health: A research-action empowerment program Ana Duarte Melo, Sara Balonas, Teresa Ruão and Manuela Felício PART II NGO'S

Chapter 5 - Environmental non-profit organisations in public Discourses: Challenges and opportunities of political institutionalization Anke Wonneberger

Chapter 6 - Online campaigning and offline lobbying: Public Affairs Strategies of Greenpeace Germany Felix Krebber, Christian Biederstaedt and Ansgar Zerfaß Chapter 7 - Perceptions from the bottom up: Relationships between

non-profit organisations and their corporate donors Louise van Dyk

Chapter 8 - Audiovisual narrative in the advertising strategy and creativity of NGOs

Rafael Marfil-Carmona, Isidoro Arroyo-Almaraz and Francisco García-García Chapter 9 - Strategic communication applied to Catholic Church: the internal factor

Sara Balonas

Chapter 10 - Constructing organisational identities on the web : A case study of the presidency of religious affairs Billur Ülger and Gürdal Ülger

### PART III Case Studies

Chapter 11 - Public information and communication for public participation in Spain Alejandro Alvarez and Isabel Ruiz

Chapter 12 - How important is civic engagement for public transportation communication? Bruno Asdourian and Virginie Zimmerli Chapter 13 - Leveraging the power of social media to enhance internal and external communication Marco Bardus and Philip di Salvo

Index

Oct 2016 | Hardback 236x160mm | 308 Pages | ISBN: 978-1-62273-194-7

SUBJECTS Social Sciences, Communication

VIEW/ORDER ONLINE AT

www.vernonpress.com/title.php?id=223

VERNON PRESS

www.vernonpress.com



FLYPR12



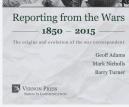
### SERIES IN COMMUNICATION

### Reporting from the Wars 1850 – 2015

The origins and evolution of the war correspondent *by Barry Turner, Mark Nicholls, Geoff Adams (eds.)* 

An engaging compilation of historical and contemporary stories of the war correspondent and battlefield photographer from the earliest days of modern war reporting to the present. It examines the changes in style, method and practice of the work of the war correspondent and the changes in attitudes to, and how the public view war from the high point of imperialism to the present-day jihad.

Reporting from the Wars



Hardback | 200pp. 236mmx160mm

March 2017 Series: Vernon Series in Communication

Subject(s): History, Communication, Journalism ISBN: 978-1-62273-101-5

URL: https://goo.gl/ZM4OFd

€ 40 £ 30 \$ 45

**Politics and Web 2.0** The Participation Gap *by Gisela Gonçalves, J. Paulo Serra et al.* 

The ambition is to stimulate debate around the party-citizen "participation mismatch" and the role and place of modern web technologies in this setting. Each of the included chapters provide valuable explorations of the ways in which political parties motivate, make use of and are shaped by citizen participation in the Web 2.0 era.



Hardback | 182 pp. 236mm x 160mm

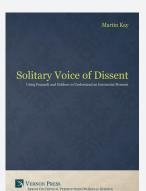
June 2016 Series: Vernon Series in Politics Subject(s): Journalism, Political science, Communication ISBN: 978-1-62273-099-5

URL: https://goo.gl/zmzAOg



## **The Solitary Voice of Dissent** *by Martin Kay*

The lone voice explains that something has been hidden away, something which the individual now dissenting can no longer acquiesce in. It raises the possibility that more may be seriously wrong. Those who need to understand range from academics, to researchers, to managers, to elected representatives, to journalists. We all have an interest in knowing not just what has gone wrong but also why this person, and no other, decided they could take no more. If we are to correct a bad situation, rather than just patch it up, we need clarity at every level of the individual's deepening unease.



Hardback | 128 pp. 236mm x 160mm

April 2016 Series: Critical Perspectives Subject(s): Sociology, Contemporary Social Issues, Communication ISBN: 978-1-62273-472-6

URL: https://goo.gl/ZyIJeH



### Publish with us

We welcome academic book proposals from both experienced and first time authors. Feel free to drop us a line at **info@vernonpress.com** with an outline of your proposal. If it interests us we will invite you to submit a full proposal (see our website for instructions) or full manuscript for editorial assessment and, subsequently, peer review.

> Please check our website for the latest Calls for Proposals www.vernonpress.com